ngagement Financing Future Impact Improve ovation Leaders Links Management Mobiliza lotivation Needs New People Philanthropy P ogress Projects Services Support Structure To eam Volunteers Action lity Audacity Bette allenges Change Clients Collaboration Comm reativity Effectiveness Engagement Financing pact Improvement Innovation Leaders Links Tobilization, Motivation Needs New People Ph sitive Progress Project ipport Str ther Team Volu lity Audo oration gageme ACTIVITY novatio REPORT on Motiv Transitional year



After a period of reflection and consultation with many members of the MS community, in fall 2019, the Multiple Sclerosis Society of Canada officially launched its new strategic plan called "Discover. Innovate. Act." This document outlines our next steps toward a world free of MS.

## **OUR MISSION**

To connect and empower the MS community to create positive change.

# **OUR VISION**

A world free of multiple sclerosis.

# **OUR VALUES**

# Impact driven

We make a difference.

## Collaborative

We work together.

# Compassionate

We help.

## Bold

We think big.

## Resilient

We do not give up.



# A Word from the Chair and the Executive Director



For the Quebec Division of the Multiple Sclerosis Society of Canada, 2019 was a transitional year.

Participation was down at many of our events at both the Quebec Division and in the chapters, which has had an impact on all of our revenues and on the amount of the Division's contribution to research. These results have led us to question our way of doing things, evaluate the competition, review our models and use our creativity to develop an innovative program for the coming year.

Like most organizations, our employee turnover rate was high in 2019. Persons who have multiple sclerosis and their significant others are our top priorities. To properly support the MS Society's mission, we need stability for our human resources so we asked for Emploi Québec's financial support. This external help is intended to improve our practices to boost our employee retention. In particular, we conducted a comparative analysis of our employee compensation, improved our performance management, and reviewed our operating methods and organizational structure. Our transition plan and changes will be rolled out in early 2020.

The adoption in fall 2019 of a new national strategic plan arising from fruitful reflections and consultations with a large number of the members of the MS community led us to adapt our future actions based on a mission, vision and values that were thoroughly reviewed.



Every year, the Multiple Sclerosis Society of Canada invests several million dollars in research, and the Quebec Division is proud to make a contribution from its surplus. To mark this contribution, three research funds were created to pay tribute to three exceptional women affected by MS - Lynda Archambault, Véronique Beaulieu and Sophie Berriault - who, over the years, each in her own way, have raised nearly \$1.5 million up to now. Each research fund is associated with an MS Society grant recipient. As for research, it is important to highlight Health Canada's approval of siponimod for the treatment of adult patients who have secondary progressive MS with active disease. It is the first oral medication that can slow the progression of the disease in persons who have active secondary progressive MS.

The fourth Quebec Summit on Multiple Sclerosis was again a success. It brought together slightly more than 500 people who attended presentations given by eminent Canadian specialists and researchers. The event attracted excellent media coverage. On February 27, the members of the Partenaires neuro group – created by the MS Society with five other organizations dedicated to helping persons with progressive neurological diseases – spent the day at the National Assembly to voice their concerns to many MNAs and Ministers, including the Quebec Minister of Health and Social Services. The priorities and issues discussed included access to novel medications, support for caregivers and the range of housing options.

Two MS Society signature events, the MS Walk and the MS Bike, marked anniversaries in 2019. The Montreal MS Walk celebrated its 25th anniversary, while the MS Bike, held in the Sherbrooke area, celebrated its 30th anniversary. In an attempt to renew the formula after 24 years of existence, the RBC Golf Challenge for MS was held at the prestigious Elm Ridge Club on Île-Bizard. The event marked the end of a long partnership association with RBC, whom we would like to thank from the bottom of our hearts for its generous support over the years.

Through the initiative of a faithful MS Bike participant, Marie-Josée Laliberté, a new third-party event was launched last fall. A dragon boat race exclusively for women, Dragonnes Desjardins, was held in the Olympic Basin in Parc Jean-Drapeau. Eight boats with a team of 20 women each – clients, administrators and employees of the Caisses, Desjardins Business Centres and other branches of Mouvement Desjardins on the Island of Montreal and on the north and south shores – held a friendly competition while promoting equity and raising funds to end MS. This wonderful first event raised a total of \$182,329!

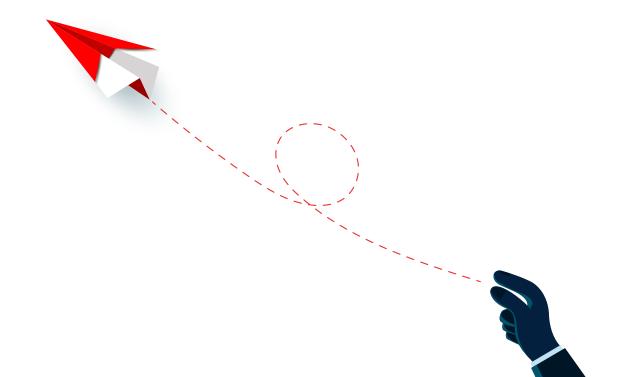
All of these activities were made possible through the dedication of the employees of the Quebec Division and chapters and because of the unwavering commitment of a growing number of volunteers, to whom we would like to extend our sincere gratitude.

#### **Gilles Dionne**

#### Chair

#### **Louis Adam**

#### **Executive Director**



With regard to events, 2019 was no exception: The Quebec Division and the 18 chapters organized a wide variety of activities and events.

## QUEBEC SUMMIT ON MULTIPLE SCLEROSIS

The fourth Quebec Summit on Multiple Sclerosis was held on April 6. More than 500 people who wanted to learn about MS research gathered in Boucherville to attend the presentations of many eminent Canadian specialists and researchers.

## ▶ HAVE A TASTE TO END MS

The Have a Taste to End MS campaign, which took place in May, MS Awareness Month, tripled in size from 4 to 12 regions in Quebec. An amount of \$48,598 was raised. Remember that this campaign was developed in the Eastern Townships in 2016 and then it grew rapidly, mainly through the involvement of the Allô! Mon Coco restaurant chain.

# WOMEN AGAINST MS (WAMS)

Through the dedicated commitment of the members of the organizing committee chaired by Madeleine Paguin, President and CEO of LOGISTEC, the 13th WAMS gala luncheon was a tremendous success. For the first time since its creation, the event was held outside a hotel at the Grand Quai of the Port of Montreal, on May 22. Over 300 persons participated and an amount of \$235,957 was raised.

#### MS WALK

On May 25, over 3,500 persons walked together, in 17 cities and towns across Quebec, to show their support for persons living with MS. An amount of \$1,031,723 was raised. It was the 25th anniversary of the Montreal MS Walk.

#### MS TRI-CHALLENGE ◀

Organized as part of the famous 5150 Tremblant Triathlon, the MS Tri-Challenge raises money on behalf of the MS Society. On June 21, 39 participants marked the 10<sup>th</sup> anniversary of the event by raising \$51.915.

#### MS YOUTH CAMPS **◀**

Two camps for young people who have a parent who has multiple sclerosis were held in 2019. In total, 60 young people had the opportunity to attend one of these camps. MS Youth Camps enable young people to better understand MS by taking various workshops and meeting other children and teenagers experiencing a similar situation to theirs.

## RBC GOLF CHALLENGE FOR MS ◀

A high-level sports event for golf fans, the RBC Golf Challenge for MS is a perfect opportunity for golfers to test their skills and endurance by playing 100 holes in a single day. A total of 51 golfers participated in this unique golf marathon on July 8, at the prestigious Elm Ridge Golf Club on Île-Bizard. An amount of \$260,630 was presented to the MS Society.

#### A&W BURGERS TO BEAT MS <

Teen Burgers™ have never tasted so good! On August 22, on A&W's Burgers to Beat MS Day, A&W Food Services Canada donated \$2 to the MS Society for every Teen Burger™ sold that day. The approximately 140 A&W restaurants in Quebec raised \$155,898 for the MS Society. In Canada, a record amount of over \$2 million was donated.



#### MEDAVIE BLUE CROSS MS BIKE

On August 24 and 25, over 600 cyclists participated in Medavie Blue Cross MS Bike in the magnificent Eastern Townships region. Thanks to the generosity of participants and partners, \$1,082,307 was raised, which was a fine way to celebrate the 30<sup>th</sup> anniversary of the event.

# HARRICANA

For a 7<sup>th</sup> consecutive year, the MS Society joined forces with Ultra-Trail Harricana of Canada to provide a unique race experience in the wild backcountry of the Mont Grand-Fonds ski centre in La Malbaie. From September 6 to 8, nearly 50 runners raised funds on behalf of the MS Society for a total of \$59,090.

# TOQUÉ! FOR MS

On October 9, some 300 people gathered for the fifth Toqué! for MS gala evening at the Parquet of Édifice Jacques-Parizeau. The amount of \$585,000 was raised on behalf of the MS Society. Thank you to Normand Laprise, executive chef of the Toqué! restaurant for his continued generosity! Hats off to the honourable co-chairs Stéphane Achard, Senior Vice President, Corporate and Insurance Management, National Bank of Canada, and Nicolas Marcoux, CEO and Senior Partner, PwC Canada, for their remarkable commitment and enormous work. They made the evening a real success!

#### ► LES DRAGONNES DESJARDINS

On October 15, 160 Dragonnes Desjardins – clients, directors and employees of the Caisses, Desjardins Business Centres and other Mouvement Desjardins subsidiaries – rowed to support people with multiple sclerosis as part of the MS Society's first dragon boat race in the Olympic Basin in Parc Jean-Drapeau. Through their incredible determination, this group of women raised the unexpected amount of \$182,329.

#### **ESPOIR FAMILLE** <

The Espoir Famille Weekend took place from October 19 to 20, in Victoriaville. Some 200 people, including nearly 50 children and teenagers participated. This event consisted of two days of meetings, activities and awareness-raising for families affected by MS and their significant others.

# MS ADVENTURE CHALLENGES **<**

MS Adventure Challenges unite personal challenge and philanthropy through raising funds equivalent to the effort required to carry out the chosen challenge. Over the past nine years, a few hundred adventurers, including people with MS, have discovered the most mythical sites in the world. This year, seven adventurers took part in the Crete Challenge and the Kilimanjaro Challenge and raised \$81,559.

#### I CHALLENGE MS ◀

The I Challenge MS program allows anyone to organize their own fundraiser on behalf of the MS Society by picking a challenge, either alone or in a team. The activities carried out in 2019 raised \$86,207.

#### **EVENTS ORGANIZED BY THE CHAPTERS**

In 2019, the chapters raised over \$3.9 million, particularly through fundraising events: "Le Cyclotour SP" (Côte-Nord), "Prochaine Station" (Eastern Townships), "Souper de filles pour la SP" (Chaudières-Appalaches), "Défi la nuit" (Lac-Saint-Jean), "Le Souper de crabes" (Saguenay), "Défi Adrénaline SP" (Mauricie) and a number of others. Fund-raising events are also organized by community members on behalf of the Quebec Division and the chapters.



The Quebec Division is pleased to be able to count on the support of a large number of donors and partners. A very big thank you to all of you for your remarkable generosity!

## From \$1,000 to \$4,999

Anonymous (2) • CN Employees and Pensioners' Community Fund • Daniel Larouche • Employees of the MS Society's chapters and the Quebec Division • Estate of Julie Tremblay • Gustav Levinschi Foundation • Gérard Huot • Guy David • Guylaine Landry • Honourable Order of the Blue Goose, International, Quebec Pond • LeMessurier Foundation • Louis Maheu • McKesson Canada • Mouvement Desjardins • RBC Foundation • Sybilla Hesse Foundation • The Azrieli Foundation • The Jewish Community Foundation of Montreal • TVA Productions II inc. • Zeller Family Foundation

## From \$5,000 to \$9,999

Anonymous • CIBC Children's Foundation • Estate of Murray Meltzer • Fondation André Gauthier • Fondation Jacques F. Gougoux • Fondation Jeunesse-Vie • François Coupal

# From \$10,000 to \$49,999

Anonymous (2) • Estate of Doreen Barker Leblanc • Hydro-Québec • Fondation de la Corporation des Concessionnaires d'Automobiles de Montréal • Fonds Fondation J. Armand Bombardier • Fondation Roland-Beaulieu • Spicers-Jackson-Boyer-Bergeron Ride Across Canada for MS • Estate of Marguerite Lépine • Estate of Ovide Bolduc

## \$50,000 and over

Estate of Yolande Oligny • The Rossy Family Foundation

#### **Corporate Partners**

Air Canada • Alre Properties Inc. • Biogen • Desjardins Business Greater Montreal • DHC Avocats • EMD Serono • Medavie Blue Cross • Groupe Premier Médical • Hoffmann-La Roche • JCB entrepreneurs généraux inc. • Larivière et Massicotte, Pharmaciennes inc. • Laporte & Duquette • Mitchel-Lincoln • RBC Dominion Securities • Sanofi Canada • Sommet Groupe Financier • SpecPharma • TELUS Friendly Future Foundation • Teva Canada Innovation



# Lynda Archambault, Vice-Chair

#### Denis Baribeau, Director

Civil engineer

Ministère des Transports du Québec

# **Rachel Boutin, Director**

Senior Program Officer

Public Service Commission of Canada

## Sonia Carrière, Director

Chair, Multiple Sclerosis Society of Canada

Outaouais Chapter

## Gilles Dionne, Chair

President

Beldex Group

## **Marcel Fortin, Director**

Chair, Multiple Sclerosis Society of Canada

Montérégie Chapter

# Jean-Pierre Huard, Secretary

Lawyer

Québecor Média inc.

# Dr. Yves Lapierre, Director

Neurologist, MS Clinic

Montreal Neurological Institute and Hospital

# Martin Legault, Director

Director, Group Underwriting

Medavie Blue Cross

# Lorie Palmer, CPA, CA, CIA, Treasurer

Tax Partner

PSB Boisjoli

## Richard Paré, Director

Damage Insurance Broker

RPA Assurances

## Sonia Rainville, Director

Partner

McMillan

# Suzanne Villeneuve, Director

Chair

Services and Social Action Committee

Multiple Sclerosis Society of Canada

Quebec Division





2019-2020 Board of Directors

				As at	As at
	Quebec	Quebec	Intercompany	<b>2019</b> -12-31	<b>2018</b> -12-31
	Division	Chapters	balances	Total	Total
ASSETS					
Current assets					
Cash and cash equivalents	930 540	1 394 715		2 325 256	2 445 485
Current portion of investments		11 827		11 827	6 827
Accounts receivable	1 136 780	510 633	(947 044)	700 369	812 110
Prepaid expenses	94 232	38 989		133 220	114 864
Total current assets	2 161 552	1 956 164	(947 044)	3 170 672	3 379 285
Investments		154 218		154 218	57 107
Capital assets	34 923	82 053		116 976	105 964
Other assets					
		2 122 127	10.17.0.1.11		
TOTAL ASSETS	2 196 475	2 192 435	(947 044)	3 441 866	3 542 357
LADULTIC					
LIABILITIES					
Current liabilities	1 704 617	C40 224	(0.47.04.4)	1 400 007	1 765 136
Accounts payable and accrued liabilities	1 704 617 52 433	649 334 115 203	(947 044)	1 406 907 167 637	214 461
Deferred revenue	52 455	3 065		3 065	214 461
Current portion of annuity payable		3 005		3 005	2 960
Current portion of					15 259
lease inducement	1 757 051	767 602	(0.47.04.4)	1 577 609	1 997 816
Total current liabilities	1/5/051	767 602	(947 044)	1 5// 609	1 997 816
Obligations					
Obligations under	2 047			2 047	4 135
capital leases Annuity payable	2 047	20 819		2047	23 884
Deferred contributions	42 109	19 300		61 409	30 034
Deferred contributions	42 109	19 300		01 409	30 034
TOTAL LIABILITIES	1 801 206	807 721	(947 044)	1 661 883	2 055 869
	1 001 100	33, 722	(5.7.5.1)	1 001 000	2 000 000
NET ASSETS					
Invested in capital assets	34 923	82 053		116 976	105 964
Internally restricted		51 155		51 155	66 463
Unrestricted	360 346	1 251 506		1 611 852	1 314 061
Total net assets	395 269	1 384 714		1 779 983	1 486 488
TOTAL LIABILITIES AND NET ASSETS	2 196 475	2 192 435	(947 044)	3 441 866	3 542 358

Financial Statements • Balance Sheet

	Quebec	Quebec	Intercompany	For the year ended <b>2019</b> -12-31	For the year ended <b>2018</b> -12-31
	Division	Chapters	balances	Total	Total
REVENUE		0	5 51 51 75 75		
Revenue from donations					
and grants					
Bequests	108 247	1 200		109 447	400 657
Acts of Greatness Campaign	137 480			137 480	36 514
Corporate giving and individual					
giving and major donors	192 285	606 429		798 715	762 371
Grants from governments	120 727	832 309		953 036	803 591
Grants from pharmaceutical					
company partners	75 000			75 000	95 000
Other grants		13 916		13 916	3 570
Total revenue from donations					
and grants	633 740	1 453 854		2 087 594	2 101 703
OTHER REVENUE					
Signature events	1 680 787	831 825	(398 582)	2 114 030	2 261 901
Local fundraising initiatives	1 296 355	657 678	(81 274)	1 872 759	2 040 361
Partnership events and campaigns	81 341	74 557		155 898	150 820
I Challenge MS	347 379	188 180		535 559	379 087
Bingos and lotteries		68 874		68 874	49 779
Sale of goods	160	6 454		6 614	6 288
HealthPartners	162 318	103 180		265 497	266 049
Public awareness activities	57 992	202 183	(52 340)	207 835	254 799
Investment income	18 313	25 114		43 427	39 884
Registration fees – activities provided					
to clients	30 332	87 994		118 326	138 067
Memberships	697	6 888		7 585	9 425
Miscellaneous revenue	21 633	4 306		25 939	26 844
Contribution to research by the chapters	249 642		(249 642)		
Contribution to research by the Division		161 365	(161 365)		
TOTAL REVENUE	4 580 688	3 872 451	(943 203)	7 509 937	7 725 007

Statements of Operations • Revenue

				For the year	For the year
				ended	ended
	Quebec	Quebec	Intercompany	<b>2019</b> -12-31	<b>2018</b> -12-31
	Division	Chapters	balances	Total	Total
EXPENSES					
Fundraising costs					
Donations and grants	97 502	160 878		258 380	309 561
Signature events	1 051 026	316 241		1 367 268	1 073 326
Local fundraising initiatives	679 818	616 129		1 295 947	1 190 288
Partnership events and					
campaigns	946	40 216		41 162	27 016
I Challenge MS	114 081	33 571		147 653	167 951
Cots of goods sold	191	4 126		4 317	4 219
Indirect fundraising expenditures	289 768	104 829		394 598	349 050
Total fundraising costs	2 233 333	1 275 990		3 509 323	3 121 411
expenses  Services for members	536 716	853 754		1 390 470	1 375 222
Services for members	536 716	853 754		1 390 470	1 375 222
Research	249 642	249 642	(249 642)	249 642	1 163 486
Research – Acts of Greatness	127 100			127 100	20.54
Campaign	137 480			137 480	36 514
Contribution to provincial		F22 400	(522.400)		
programs	240.020	532 196	(532 196)	600 446	725 72
Information and public awareness	348 930	349 516		698 446	735 736
Chapter and volunteer support	E40.063	101 001	(161 26E)	ECO 400	596 006
and development	548 963 89 924	181 891 59 795	(161 365)	569 489 149 719	127 083
Community relations Administration	246 495	265 376		511 871	479 184
Administration	246 495	200 3/0		211 6/1	4/9 184
Total program and administration					
expenses	2 158 151	2 492 171	(943 203)	3 707 118	4 513 233
TOTAL EXPENSES	4 391 483	3 768 161	(943 203)	7 216 442	7 634 642
IVIAL EAFENSES	4 331 403	2 / 00 101	(343 203)	7 210 442	7 034 042
SURPLUS	189 205	104 290		293 495	90 365

Statements of Operations • Expenses

The employees and volunteers of the chapters throughout Quebec give of themselves every day to support the approximately 20,000 people in our province with MS and their families.

They organize local fundraising events that help to finance not only their activities, but research on multiple sclerosis.

#### Abitibi-Témiscamingue

P.O. Box 1721 Val-d'Or, Quebec J9P 5Y9 819 874-7915 info.abitibi@mssociety.ca

#### **Montreal West Island**

1255 TransCanada Highway Suite 105 Dorval, Quebec H9P 2V4 514 676-1588 grpspbo@videotron.ca

#### **Bas-Saint-Laurent**

180 De l'Évêché St. West Suite 95 Rimouski, Quebec G5L 4H9 418 724-5499 1877 424-5499 info.basstlaurent@mssociety.ca

#### Centre-du-Québec

180 Saint-Damasse St. Suite 101 Drummondville, Quebec J2B 6G9 819 474-6556 1 877 474-6556 info.centreduqc@mssociety.ca

#### Chaudière-Appalaches

4060 Guillaume-Couture Boulevard Suite 104 Lévis, Quebec G6W 6N2 418 830-1515 1 877 829-7758 info.appalaches@mssociety.ca

#### Côte-Nord

652 De Quen Avenue Sept-Îles, Quebec G4R 2R5 418 968-6688 info.cote-nord@mssociety.ca

#### **Eastern Montreal**

12125 Notre-Dame St. East Suite 315 Montreal, Quebec H1B 2Y9 514 640-5472 info.estdemontreal@mssociety.ca

#### **Eastern Townships**

550 10<sup>th</sup> Avenue South Suite 102-B Sherbrooke, Quebec J1G 2R9 819 791-8330 1 855 791-8330 info.estrie@mssociety.ca

## Lac-Saint-Jean

1230 Wallberg Boulevard Suite 207 Dolbeau-Mistassini, Quebec G8L 1H2 418 276-7371 1 877 276-7371 info.lacstjean@mssociety.ca

#### Lanaudière

2500 Mascouche Boulevard Suite 221 Mascouche, Quebec J7K 0H5 450 417-3562 info.lanaudiere@mssociety.ca

#### Laurentides

500 Des Laurentides Boulevard Suite 28 Saint-Jérôme, Quebec J7Z 4M2 450 436-4469 1 866 590-4469 info.laurentides@mssociety.ca

#### Laval

387 Des Prairies Boulevard Suite 210A Laval, Quebec H7N 2W4 450 663-4911 info.laval@mssociety.ca

#### Mauricie

109 Brunelle St. Trois-Rivières, Quebec G8T 6A3 819 373-2570 1 888 473-2570 info.mauricie@mssociety.ca

#### Montérégie

1705 Victoria Avenue Suite C-121 Saint-Lambert, Quebec J4R 2T7 450 466-5209 info.monteregie@mssociety.ca

#### **Montreal**

1450 City Councillors St. Suite 790 Montreal, Quebec H3A 2E6 514 225-9575 1 800 268-7582 info.montreal@mssociety.ca

#### Outaouais

10 Noël St. Suite 112 Gatineau, Quebec J8Z 3G5 819 778-1450 1 866 778-1450 info.outaouais@mssociety.ca

#### Région-de-Ouébec

245 Soumande St. Suite 202 Québec City, Quebec G1M 3H6 418 529-9742 info.regionquebec@mssociety.ca

## Saguenay

257 Saint-Armand St. Chicoutimi, Quebec G7G 1S4 418 543-8325 info.saguenay@mssociety.ca



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MS Society of Canada, Quebec Division 1450 City Councillors St., Suite 790, Montreal, Quebec H3A 2E6 1 514 849-7591 • info.qc@mssociety.ca • mssociety.ca







